

Press Information

Berlin, 19 January 2016

Berlin Hyp achieves very strong new business

Berlin Hyp once again successfully increased its new business in comparison with the previous year. Signed contracts amounted to a total of € 5.4 billion (previous year: € 5.0 billion), of which € 1.0 billion (previous year: € 1.0 billion) is for long-term extensions. Around 75 % of the financing took place in Germany. Jan Bettink, Chair of the Board of Management, said “The figures show we are moving in the right direction and confirm our successful business policy. We are proud of what we have achieved, in particular with regard to the successful development of our Group business.”

In 2015, the total volume of the business conducted together with the Group amounted to € 1.0 billion. Berlin Hyp has been a committed, reliable partner for the savings banks since 2013. In this context, cooperation with the Group partners was continually strengthened and the spectrum of offers and services was extended in a customer-targeted way. In addition to the classical syndicated business, a total of seven ImmoSchuldscheine, a special form of participation developed by Berlin Hyp particularly for the savings banks, were placed very successfully to date. Jan Bettink emphasises “We consider it very important to communicate with our customers on an equal footing and at the same time demonstrate presence. In the light of this, we decentralised the Group business last autumn and have also integrated the savings banks advisers in our German branches.”

The full Annual Report and extensive press information will be available from 16 March 2016 onwards at www.berlinhyp.de

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Berlin Hyp specialises in large-volume real estate finance for professional investors and housing societies, for whom the Bank develops individual financing solutions. As an enterprise forming a Group together with the German savings banks, it also makes an extensive spectrum of products and services available to these institutions. Berlin Hyp’s clear focus, almost 150 years of experience and its close proximity to the Savings Banks Finance Group characterise the Bank as a leading German real estate and Pfandbrief bank.